

Back-Office Support

GROUP PURCHASING POWER WITH CHILDREN'S HEALTHSM PHYSICIAN SERVICES

Members have the ability to access back-office support services including payroll, HR and compliance initiatives. The execution of a group purchasing agreement with Children's Hospital Association of America for both vaccines and medical/surgical equipment provides quarterly rebates to Pediatric Partners members. Members also have access to cutting-edge continuing medical education services (live and videoconference).

Group Purchasing Organizations (GPO's) all have similar objectives—but the differences are found in how they are built and how they are leveraged to bring members savings. The Physician Services Solutions Suite includes GPO offerings built from the pediatric business knowledge and research of Children's Health and testing with independent physician practices. As a result, the Physician Services Group Purchasing Organization was built on four principles:

- **Value:** Agreements were reached with industry-leading vendors that bring measurable cost savings.
- **Range:** Physician Services developed a broad portfolio of solutions to assist independent practices with services from vaccines to office supplies.
- **Flexibility:** Members can select the portions of GPO offerings that suit them best.
- **Simplicity:** Physician Services empowers independent practices to focus on care outcomes, by streamlining their most challenging business relationships to a single accountable entity.

Vendor Partner: Children's Health Advantage (CHA)

A Vaccine Solution

- Access to all vaccine manufacturers and immunization schedules.
- Contract Flexibility: includes a GlaxoSmithKline contract option allowing for physician offices to maintain their Merck schedule for Rotavirus with the potential to get best in market pricing on GSK vaccines.

Robust Value

- Includes group purchase savings across a wide array of your practice's expenses from surgical and medical supplies to office supplies and equipment such as cell phones.
- Opportunities for potential manufacturer rebates based on purchase volumes.

Vendor Partner: Provista

Provides a wide range of support options for the business side of your practice, allowing for more focus on better clinical outcomes.

Office Logistics: Deep discounts from preferred vendors

- Office Supplies and Logistics: FedEx and OfficeMax.
- Office Equipment: Ricoh and Xerox.

Technology Value

- Discounts on IT equipment.
- Wireless discount programs.

Staffing Solutions

- AMN Healthcare, Inc./Nursefinders: Staffing discounts and quality placement guarantees.
- Cross Country Travcorps, Inc.: Discounts, satisfaction guarantees and Forecasting & Workforce Assessment Analysis.

Streamlined Purchases. Minimum Complication.

Maximum Value.

Physician Services will help your practice tackle the most complicated business challenges, attain better efficiencies and maintain a stronger clinical focus. Your Physician Services representative will consult with you and provide feedback on your current purchases and compare those findings to savings projected through our vendor contract options. Tell us about your challenges and we'll provide some options that will help you think less about vendor problems and more about patient solutions.

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